

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

REPUBLIC OF NORTH MACEDONIA
Ministry of Agriculture, Forestry and Water Economy
AGRICULTURE MODERNIZATION PROJECT
Loan No.: 9037 - MK

Assignment Title: Consulting Services for the Design and Creation of a Temporary Inventory for State-Owned Agricultural Land

Reference No. AMP/CS/CQS-SC2.1-2.5

The Ministry of Agriculture, Forestry and Water Economy of the Republic of North Macedonia (MAFWE) has received financing from the World Bank toward the cost of the Agriculture Modernization Project (AMP) and intends to apply part of the proceeds for consulting services.

The Project aims to improve competitiveness in targeted agricultural sub-sectors and strengthen agricultural public sector readiness for EU accession.

The objectives of the consulting services are to: (i) design a temporary inventory for state-owned agricultural land (arable land and pastures); and (ii) create a temporary inventory for state-owned agricultural land (arable land and pastures).

The detailed Terms of Reference for the above referenced consulting services is posted on the Public Procurement Bureau portal at:

<https://e-nabavki.gov.mk/PublicAccess/home.aspx#/international-donor-announcements>

MAFWE now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

In order to determinate the capability and experience of the consultants seeking to be short listed, the information submitted shall include the following:

- (i) At least 5 years of proven experience and positive achievements in providing consultancy and technical services in information technologies’ applications, and larger information systems to public authorities or public bodies, and to the private sector clients;
- (ii) Proven experience in providing consultancy and technical services in designing and setting-up information systems by means of modern technologies (participation in the design and development of at least three information systems);
- (iii) At least 2 years of proven experience and knowledge in business analysis and reengineering, system and software architecture, and software engineering;

- (iv) Proven experience in providing technical services to public clients in the area of land management and land administration;
- (v) Relevant financial capacity.

As proof for the above-mentioned, the Consultant shall submit:

- (i) A proof of registration in the relevant register (not older than three months);
- (ii) Certificates of contractual parties on proper contractual execution substantiating the Consultant's relevant experience;
- (iii) A proof of financial capacity of the Consultant providing evidence for annual turnover of at least EUR 75,000;
- (iv) A proof that the Consultant's key personnel will include at least the following key experts available for the full duration of the assignment:
 - System architect;
 - Database expert;
 - Software developer;
 - Land management expert;

The attention of interested Consultants is drawn to paragraph 3.14 of the World Bank's [Procurement Regulations for Investment Project Financing \(IPF\) Borrowers – Procurement in IPF of Goods, Works, Non-Consulting and Consulting Services](#), issued in July 2016, revised November 2017 and August 2018 (“Regulations”), setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications. The “association” may take the form of a Joint Venture or a sub consultancy. In case of a Joint Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract in case of award is made to that JV group. Interested consultants should clearly indicate the structure of their “association” and the duties of the partners and sub consultants in their application. Unclear expression of interests in terms of “in association with” and/or “in affiliation with” and etc. may not be considered for short listing. Keeping one expression of interest per firm as principle, a consultant firm may decide whether it wishes to participate as a sub consultant or as an individual consultant or as a partner in a joint venture. Please note that a firm shall submit only one expression of interests. No firm can be a sub consultant while submitting an expression of interests individually or as a partner of a joint venture in the same selection process. A firm, if acting in the capacity of sub consultant in any consultant or JV, may participate in more than one consultant, but only in the capacity of a sub consultant.

A Consultant will be selected in accordance with the Consultants' Qualifications method set out in the [Procurement Regulations for Investment Project Financing \(IPF\) Borrowers – Procurement in IPF of Goods, Works, Non-Consulting and Consulting Services](#), (Regulations) issued in July 2016, revised November 2017 and August 2018.

Further information can be obtained at the address below during office hours 10:00 to 15:00 hours.

Expressions of interest must be delivered in a written form to the both addresses stated below (in person, by mail or by e-mail) by Wednesday, **October 12th, 2022, 15:30 local time.**

Ministry of Agriculture, Forestry and Water Economy
Attn.: Mr. Trajan Dimkovski
Str. Aminta Treti, no.2
1000 Skopje, Republic of North Macedonia
e-mail: procurement@amp.mk