

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

REPUBLIC OF NORTH MACEDONIA

Ministry of Agriculture, Forestry and Water Economy

AGRICULTURE MODERNIZATION PROJECT

Loan No.: 9037 - MK

Assignment Title: Consulting Services for Site Selection, Urban Planning, Feasibility, Schematic and Detailed Design of 2 (Two) Collection and Conditioning Centers in Strumica and Resen

Reference No. AMP/CS/QBS-SC1.2-1

The Ministry of Agriculture, Forestry and Water Economy of the Republic of North Macedonia (MAFWE) has received financing from the World Bank toward the cost of the Agriculture Modernization Project (AMP) and intends to apply part of the proceeds for consulting services.

The Project aims to improve competitiveness in targeted agricultural sub-sectors and strengthen agricultural public sector readiness for EU accession.

The consulting services (“the Services”) include Site Selection, Urban Planning, Feasibility, Schematic and Detailed Design of 2 (Two) Collection and Conditioning Centers in Strumica and Resen. The objective of the assignment is to carry out a full technical feasibility assessment, urban planning of the selected locations, prepare environmental and social impact assessments, schematic and detailed design for the CCCs in each of the locations (Resen and Strumica areas) and environmental and social management plans in order to assess the pertinent risks, determine projects viability and support to the preparation of construction works tender package for the selection of Civil Works (CW) contractor(s).

The detailed Terms of Reference for the above referenced consulting services is published on the website MAFWE at:

<http://mzsv.gov.mk/Events.aspx?IdRoot=1&IdLanguage=1&News=2789>

MAFWE now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- The Consultant should be an experienced Consultancy Firm well established with at least 7 (seven) years of relevant and applicable technical, operational and managerial experience in marketing infrastructure and agri-logistic design to promote value chain development and agri-business sector;

- At least 3 similar contracts achieved during the last 5 (five) years in feasibility study and business plans of agri-food facilities - logistics facilities - fresh fruits and vegetables agro-logistics projects;
- License for preparing Design documentation for 1st category (License A) issued according to the national legislation of the Republic of North Macedonia. Foreign Consultant companies can get more information about confirmation of their licenses on the following link: <http://mtc.gov.mk>;
- License for preparing Urban Planning Documentation (License A) issued according to the national legislation of the Republic of North Macedonia. Foreign Consultant companies can get more information about confirmation of their licenses on the following link: <http://mtc.gov.mk>;
- At least 2 similar contracts achieved during the last 5 (five) years of experience in schematic and detailed design of warehouses/logistics facilities or agri-food facilities;
- Experience in working in the Balkan region would be considered an asset
- Preference is expressed for consortiums associating qualified North Macedonia Consultancy firm that has a minimum of 5 years' experience in agriculture and agri business development and/or engineering. The local consultancy firm selected should not have any commercial interests towards the future CCCs.

The credibility of mentioned experience shall be presented in a list of the required similar project/contracts as required above, including description of services provided (including information on contract value, contracting entity/client, project location/country, duration, assignment budget, percentage carried out by consultant in case of association of firms or subcontracting and main activities) and accompanied by certificates/confirmation of orderly fulfilment of the contracts verified by other party from such contracts.

It is required to provide examples of assignments of similar nature.

Key Experts will not be evaluated at the shortlisting stage. However, the Consultant has to confirm availability for the duration of the assignment a team of key experts as follows:

- Team leader/ Warehousing/Logistics design specialist (international)
- Warehousing/Logistics Operations Expert (international)
- Urban Planner
- Design Engineer
- Horticulture Value Chain and Market Study Specialist (international or national)
- Economist and Financial Management Specialist (international)
- Environmental Specialist
- Social Development Specialist (national)

The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's [Procurement Regulations for Investment Project Financing \(IPF\) Borrowers – Procurement in IPF of Goods, Works, Non-Consulting and Consulting Services](#), issued in July 2016, revised November 2017 and August 2018 (“Regulations”), setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. The “association” may take the form of a Joint Venture or a sub consultancy. In case of a Joint Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract, in case of award is made, to that JV group. Interested consultants should clearly indicate the structure of their “association” and the duties of the partners and sub consultants in their application. Unclear expression of interests in terms of “in association with” and/or “in affiliation with” and etc. may not be considered for short listing. Keeping one expression of interest per firm as principle, a consultant firm may decide whether it wishes to participate as a sub consultant or as an individual consultant or as a partner in a joint venture. Please note that a firm shall submit only one expression of interests. No firm can be a sub consultant while submitting an expression of interests individually or as a partner of a joint venture in the same selection process. A firm, if acting in the capacity of sub consultant in any consultant or JV, may participate in more than one consultant, but only in the capacity of a sub consultant.

A Consultant will be selected in accordance with the **Quality-based Selection** method set out in the [Procurement Regulations for Investment Project Financing \(IPF\) Borrowers – Procurement in IPF of Goods, Works, Non-Consulting and Consulting Services](#), (Regulations) issued in July 2016, revised November 2017 and August 2018.

Further information can be obtained at the address below during office hours 10:00 to 15:00 hours.

Expressions of interest must be delivered in a written form to the both addresses stated below (in person, by mail or by e-mail) by Friday, **November 4th, 2022**.

Ministry of Agriculture, Forestry and Water Economy
Agriculture Modernization Project
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